

⌘ TRANSITION PERIOD

Q: When can retailers buy and sell full-strength beer?

A: Sept. 1 from beer distributors with an interim license.

1. **C-Stores and Grocery Stores** with an interim license can buy full-strength beer, but must wait to sell it until Oct. 1.
2. **Package Stores** with a current retail license can buy and sell full-strength beer at room temperature right now, but cannot refrigerate products until Oct. 1.
3. **Bars and Restaurants** with a current liquor license can buy full-strength beer as of Sept. 1, and can sell the full-strength beer cold from that point forward.

⌘ POST-OCT. 1, 2018

Q: Can beer distributors swap out 3.2 beer brands that go out of code (OOC) with full-strength beer versions of the same beer brands on or after Oct. 1?

A: No, state law and ABLE rules concerning OOC product requires beer distributors to replace OOC product with beer of the same brand, quantity and alcohol content.

Q: On or after Oct. 1, can manufacturers, brewers, distributors and wholesalers provide retailers recommended shelf schematics and perform shelf resets at the retail accounts 2 to 3 times per year?

A: Yes, as long as any shelf resets are at the direction and with the approval of the retailer.



This guide is intended as **general guidance** on the steps Oklahoma grocery, convenience and package liquor stores can take to get ready for alcohol modernization. The Oklahoma Beer Alliance has made every attempt to ensure the accuracy and reliability of the information provided in this guide. Laws and procedures change frequently and are subject to differing interpretations. It is your responsibility to understand your unique situation and how these new laws and regulations apply to your business.



RETAILERS' GUIDE TO GETTING READY FOR ALCOHOL MODERNIZATION — VOL. 2 —

ALCOHOL MODERNIZATION TERMS

- ⌘ **Interim License** is an alcohol sales license obtained prior to Oct. 1, by beer retailers, beer distributors, wine retailers, and wine and spirits wholesalers in order to buy, stock, store and sell full-strength beer after Oct. 1. **Without an interim license, retailers only licensed to sell 3.2 beer after Oct. 1 cannot sell ANY beer because all beer will be regulated the same way.**
- ⌘ **3.2 Beer** means current 3.2% ABW. This term expires Oct. 1.
- ⌘ **Strong Beer** means current strong beer with greater than 3.2% ABW with current labeling (OK+). This term expires Oct. 1.
- ⌘ **Full-Strength Beer** means all beer sold on or after Oct. 1. There will be no more "low point", "3.2%" or "strong" designations.



FREQUENTLY ASKED QUESTIONS

⌘ BUSINESS LICENSING REQUIREMENTS

- Q: Do retailers currently licensed only to sell 3.2 beer need a new license to sell full-strength beer as of Oct. 1?**
A: Yes.
- Q: What about retailers currently licensed to sell only strong beer?**
A: No.
- Q: What about retailers currently licensed to sell both 3.2 beer and strong beer?**
A: No.
- Q: When should I apply for my new interim license?**
A: Now! Retailers should apply for an interim license now due an anticipated 8 to 10 week backlog with the ABLE Commission.
- Q: How long does an interim license last and how much does it cost?**
A: Licenses are valid for 1 year and costs are:
 1. Retail Beer license
\$750 total annual fee
 2. Mixed Beverage license
\$1,005 initial fee and \$930 total annual fee
 3. On Premises Beer and Wine license
\$500 initial fee and \$475 total annual fee

Find the Interim License application here:
[https://www.ok.gov/able/documents/ABLE%20Form-Interim%20Retail%20Application%20\(006\).pdf](https://www.ok.gov/able/documents/ABLE%20Form-Interim%20Retail%20Application%20(006).pdf)

⌘ EMPLOYEE LICENSING REQUIREMENTS

- Q: Do my employees have to have Employee Licenses?**
A: Yes, employees who sell, serve or mix alcoholic drinks must be licensed, at least 18 years of age, and complete a training program conducted by ABLE or an approved entity.
- Q: How much does an Employee License cost and how long does it last?**
A: \$30 and for two years.

Find the Employee License application here:
<https://www.ok.gov/able/documents/LIC-17B.pdf>

⌘ 3.2 BEER SALES & FULL-STRENGTH BEER SALES

- Q: As of Oct. 1, can a retailer still sell 3.2 products?**
A: Yes, 3.2 beer can be sold on or after Oct. 1.
- Q: What about strong beer products?**
A: Yes, strong beer with the label designation OK+ can be sold on or after Oct. 1.

